

RESEARCH **R**EPORT

Intrinsyc Software International Inc. (ICS-T, \$0.06)

Wednesday, November 19, 2008

Rating:SECTOR OUTPERFORMRevised Target Price:(-\$0.45) \$0.65Return:1082%YTD Performance:-94%Risk Profile:SPECULATIVE

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> Intrinsyc's future is pivotal on the continued market penetration of Soleus[™] and Destinator, and diversifying the services customer base (away from Motorola and Nokia). With royalty revenue growing, the shares should be trading well above cash value.

Q3 Results and Outlook; Royalties Grow, While Services Lag

Event: Intrinsyc reported its Q3/08 financial results and provides Q4/08 outlook.

- **Impact Negative:** The financial results were inline with our expectations for Q3/08, but the muted guidance for Q4/08 and Nokia's wireless expectations weighed down on the stock.
- Forecasts We estimate Q4/08 revenues/EBITDA/EPS of US\$6.0M / -US\$4.5M / US\$0.03, FY2009 revenues/EBITDA/EPS of US\$29.8M / -US\$6.1M / -US\$0.06, and FY2010 revenues/EBITDA/EPS of US\$40.1M / US\$2.2M / -US\$0.01.
- **Target Price, Ratings** We reduce our target to \$0.65 (from \$1.10) through reduced top-line growth; and maintain our SECTOR OUTPERFORM rating.

Issues:

- Reduced outlook driven by slower services and Destinator/SoleusTM ramp Our reduced outlook is primarily driven by lowering the Company's engineering services revenues and its SoleusTM/Destinator sales going forward to accurately reflect a slower royalty ramp given the macro outlook in 2009.
- Nokia guides lower 2009 mobile handset outlook impacts sentiment Nokia issued its preliminary industry outlook for 2009, indicating that mobile device volumes will be down in 2009 Y/Y, related to the economic slowdown.
- Balance sheet stable; Destinator one-timers clear and cost cutting begins With US\$20M in cash and no debt, we expect a stable cash burn of ~US\$1.2-1.5M / month (based on FCF) and no foreseeable cash-crunch issues.

Valuation: From a valuation perspective, Intrinsyc is trading at a discount to the Haywood Global Mobility Software Universe based on our CY2009/CY2010 estimates (EV/Sales: 2009: -0.3x versus 1.4x, 2010: -0.2x versus 1.2x). Our DCF-based target of \$0.65 is based on a 10% discount rate and a terminal 10x EV/EBITDA multiple.

Catalysts: 1) *Software License Agreements* – SoleusTM contracts, notably a tierone manufacturer, should increase revenue visibility and expectations; 2) *Royalty Generation* – We expect SoleusTM royalties to ramp in Q4/08; 3) *Product Visibility* – SoleusTM product launches should drive future signings (min. of one/qtr).

Investment Brief: SoleusTM is a comprehensive software platform (based on Windows CE), whose modular architecture speeds up the development process, provides a reusable platform, allows a higher degree of customization, and lowers the manufacturer's bill of materials (BOM).

Forecast Risk	High
Financial Risk	High
Valuation Risk	High
52-Week High / Low Dividend / Yield Shares O/S	\$1.30/\$0.06 N/A 161.9M (basic) / 191.0M (F/D)
Market Capitalization	\$8.9M
Daily Volume	350K

Financial Forecasts			
CY Est.	2008E	2009E	2010E
Revenues (\$mlns)	25.0	29.8	40.1
EBITDA (\$mlns)	(15.8)	(6.1)	2.2
EPS (FD) (\$)	(0.12)	(0.06)	(0.01)
CFPS (FD) (\$)	(0.10)	(0.03)	0.02
Valuation			
	2008E	2009E	2010E
P/E	NM	NM	-9.2x
EV/SALES	-0.4x	-0.3x	-0.2x
EV/EBITDA	NM	NM	-4.1x
DCF	\$0.58	\$0.66	\$0.73

Company Profile - www.intrinsyc.com Intrinsyc is a leader in software and services that enable next-generation handheld and embedded products, including mobile handsets, smart phones and converged devices. Intrinsyc is a Microsoft Windows Embedded Gold Partner, the 2007 Windows Embedded Excellence Award winner for System Integrator, and a Symbian Platinum Partner.

Company CEO - Mr. Tracy Rees

- Revisions, Date of Record
- Rating Unchanged.

Target - down from \$1.10, Nov 18, 2008.

Price Performance



Please see rating structure, important disclosure, risk profile parameters, disclaimers, and notes on pages 6-9 of this report.



ICS-T 191.0

ntrinsyc Software International Inc.

entum to future licensing deals

\$0.06

\$9

Rating: Sector Outperform Target: \$0.65

vestment Highlights

y Description - Intrinsyc is a leader in software and services that enable next-generation handheld and embedded products, including mobile handsets, sma and converged devices. rged device nvestment Brief - The company's mobile software products, engineering services, and years of expertise help OEMs, service providers, and silicon providers deliver compelling wireless products with faster time-to-market and improved development cost. Intrinsyc is a Microsoft Windows Embedded Gold Partner, the 2007 Windows Embedded Excellence Award winner for System Integrator, and a Symbian Platinum Partner.

Ticker

Shares O/S (M)

Alpha: Product delivery in Taiwan, China and EMEA will provide positive synergy and mor

Catalysts - Continued design wins, two have been announced so far, should drive royalty revs.

Risks - Handset mftrs and OEMs decide not to go with Windows CE platform; slow shipments delay royalty stream.

Recent Financings: Equity Offering Feb 2008 - 28.6M @ \$1.05 Past Equity Offering May 2007 - 33.3M @ \$0.60

Philip Ladouceur, Chairman; Tracy Rees, COO & Interim CEO; George Reznik, CFO

-inancial Forecasts (USD\$)	al Forecasts (USD\$) Annual Quarterly										
FY-end Dec-31	2007A	2008E	2009E	2010E	2011E	Q1/2008A	Q2/2008A	Q3/2008A	24/2008E	Q1/2009E	
Revenues (\$mins)	18.2	25.0	29.8	40.1	50.3	5.6	5.6	7.9	6.0	5.9	
Rev. Growth %		37%	20%	34%	25%		0%	42%	-24%	-2%	
Consensus Revenue Est. (\$mins)		26.9	42.0	57.4		4.9	5.4	7.8	7.8		
3 months ago.		33	56	72		5	5	8	9		
EBITDA (\$mlns)	(16.6)	(15.8)	(6.1)	2.2	8.2	(3.7)	(3.9)	(3.9)	(4.5)	(2.7)	
EBITDA Growth %		5%	62%	137%	267%		-5%	-1%	-15%	40%	
Consensus EBITDA Est. (\$mins)		(16.7)	(9.2)	3.9		(3.6)	(4.4)	(5.8)	(4.4)		
3 months ago.		(16.2)	(6.3)	12.1		(3.6)	(4.4)	(5.9)	(5.0)		
EPS (FD) (\$)	(0.16)	(0.12)	(0.06)	(0.01)	0.02	(0.03)	(0.03)	(0.04)	(0.03)	(0.02)	
EPS Growth %		24%	50%	88%	362%		4%	-26%	7%	33%	
Consensus EPS Est. (\$)		(0.13)	(0.08)	(0.01)		(0.03)	(0.03)	(0.04)	(0.03)		
3 months ago.		(0.13)	(0.05)	0.01		(0.03)	(0.03)	(0.04)	(0.03)		
CFPS (FD) (\$)	(0.15)	(0.10)	(0.03)	0.02	0.05	(0.04)	(0.01)	(0.03)	(0.03)	(0.02)	
CFPS Growth %		-34%	66%	152%	161%		60%	-97%	9%	41%	
Consensus CFPS Est. (\$)		(0.11)	(0.02)	0.08		(0.02)	(0.01)	(0.03)	(0.03)		
3 months ago.		(0.08)	0.01	0.07		(0.02)	(0.01)	(0.01)	(0.02)		
					*All consensus	numbers are from Ca	oital IQ, cov	ered compa	nies are d	enoted by *	

Valuation Metrics	2006	2007	2008	2009			Analyst R	latings: C	apital IQ		Pote	ntial Upside
EV/EBITDA - Current	NM	NM	NM	NM			Average	e Target		\$0.43		678%
Est. EV/EBITDA - Target			NM	46.6x			Median	Target		\$0.18		218%
EV/SALES - Current	1.9x	NM	NM	NM			Sector (Outperfor	m	3		
Est. EV/SALES - Target			4.2x	3.5x			Sector I	Perform		2		
Current, 1-Year, 2-Year							Sector I	Jnderperf	orm	1		
DCF Target		\$0.58	\$0.66	\$0.73			# of Ana	lysts		6		
Comparables	Stock Pric	e	Pot.		EV/Sales		EBITDA	Margin	P/	E	EV/E	BITDA
	Today	Target	Return	2008	2009	2010	2008	2009	2008	2009	2008	2009
Intrinsyc Software International Inc	0.06	0.65	1082%	-0.37x	-0.31x	-0.23x	-63%	-20%	NM	NM	NM	NM
Esmertec AG	6.86	10.00	46%	3.1x	2.4x	2.1x	9%	13%	NM	NM	NM	18.4x
Access Company, Ltd.	137,500	266,333	94%	1.1x	1.0x	0.8x	6%	10%	NM	28.8x	17.1x	10.0x
Opera Software ASA	12.70	21.94	73%	2.2x	1.6x	1.2x	14%	19%	28.2x	16.4x	15.4x	8.5x
BSQUARE Corp.	2.75	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM
Smith Micro Software Inc.	5.71	8.44	48%	1.5x	1.3x	1.2x	17%	19%	9.4x	8.2x	8.7x	6.7x
nfraware Inc.	7,150	25,000	250%	1.8x	1.4x	1.1x	30%	39%	8.7x	4.9x	6.0x	3.6x
Acrodea Inc.	98,600	491,000	398%	1.4x	0.9x	0.9x	28%	31%	16.8x	10.7x	5.0x	2.9x
Acrouea Inc.						1.2x	18%	22%	15.8x	13.8x		8.4x

Historical Valuation Parameters	storical Valuation Parameters EV/EBITDA				EBITDA	Growth	EPS G	irowth	Sales 0	Growth	Retur	ns %
3-Yr Avg.	NTM	TTM	2008	2009	2008	2009	2008	2009	2008	2009	Last 3mtl	YTD
*Intrinsyc Software International Inc	NM	NM	NM	NM	-5%	-62%	24%	50%	37%	20%	-86%	-94%
Esmertec AG	NM	NM	49.0x	20.2x	189%	100%	89%	119%	26%	30%	-31%	-38%
Access Company, Ltd.	29.4x	6.9x	23.2x	15.1x	-32%	71%	103%	NM	4%	13%	-22%	-73%
Opera Software ASA	NM	NM	23.9x	14.4x	NM	80%	NM	72%	47%	37%	-40%	-2%
BSQUARE Corp.	NM	4.0x	NM	NM	NM	NM	NM	NM	NM	NM	-21%	-59%
Smith Micro Software Inc.	13.0x	NM	NM	NM	128%	29%	NM	16%	37%	16%	-21%	-33%
Infraware Inc.	13.6x	NM	7.1x	4.4x	42%	67%	51%	76%	36%	30%	-56%	-55%
Acrodea Inc.	NM	16.0x	8.1x	4.1x	NM	75%	NM	57%	NM	59%	-42%	-71%
Average	18.7x	8.9x	22.3x	11.6x	82%	70%	81%	68%	30%	31%	-33%	-47%

		Intrinsyc Software			
Discounted Cash Flow Analysis (FY-End Dec, US\$)	2007	2008	2009	2010	201
Modeled Units Shipped	125,000	62,500	2,000,000	4,875,000	7,875,00
Revenue (\$)	19,705,794	24,966,330	29,844,040	40,136,556	50,316,242
Revenue growth	2%	31%	20%	34%	25%
EBITDA (\$)	(13,434,798)	(15,757,574)	(6,057,602)	2,243,785	8,230,235
EBITDA Margin	-70%	-63%	-20%	6%	169
Amortization (\$)	797,385	1927,630	2,975,896	2,876,187	2,817,428
EBIT (\$)	(14,232,183)	(17,685,204)	(9,033,499)	(632,402)	5,412,807
NOPAT [EBIT * (1- effective tax rate)]	(14,513,611)	(17,931,596)	(9,033,499)	(632,402)	3,788,965
Plus Amortization (\$)	797,385	1927,630	2,975,896	2,876,187	2,817,428
Less Capital Expenditures (\$)	(562,912)	(1726,021)	(477,505)	(481,639)	(603,795
Capital Intensity	0	0	0	0	C
Net Working Capital Changes	303,368	2,211,151	4,735,617	(1,569,439)	(537,694
Terminal Value	Terminal Multiple 10.0x	135,209,022	135,209,022	135,209,022	
Equity Value	WACC 10%	104,519,030	125,864,058	139,349,286	
DCF Value		0.58	0.66	0.73	

Source: Haywood Securities, Capital IQ (* Haywood Covered Company)



Key Statistics			
Price / Target / Return	\$0.06	\$0.65	1081.8%
52wk Hi / Lo		\$1.30	\$0.07
Shares O/S (mins)			
Basic / F.D.		161.9	191.0
Float			150.2
Cash Burn (mths) / Divider	d Yield	1.3	0.0%
Short Interest / as % of Flo	at	0.0	0.0%
Daily Volume (3-Mth. Avg. r	nins)		0.35
Market Cap. / Enterprise V	alue (mins)	8.9	-10.8
Cash / Debt (mins)		19.7	0.0
Cash / Shr & Net Cash / Sh	r	\$0.12	\$0.12
Tang. Book Value / Share			\$0.23
Company CEO / Website		Tracy Rees	www.intrinsyc.com
Top Holders:			
 IG Investment Manager 	nent, Ltd.		10.1%
2) Camlin Asset Managem	ent Limited		3.9%
Sprott Asset Manageme	nt Inc.		1.8%
Ownership:			
Management Control (Pro>	y)	1.7 M	1.0%
			*Source: CapitallO, Bloomberg







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Investment Thesis

Intrinsyc Software operates primarily as two businesses: the wireless systems engineering group, and the mobility software business that has been responsible for the development of Soleus, a consumer software product for wireless and handheld devices since 2004.

Soleus is a comprehensive software platform (based on Windows CE) and includes a high-level operating system (HLOS), an application suite, a pre-certified telephony stack, and sophisticated user interface-generation tools. Soleus' modular architecture speeds up the development process, provides a reusable platform, allows a higher degree of customization, and lowers the manufacturer's bill of materials. Within the mobile phone market, feature phones (Intrinsyc's target segment) have evolved as the biggest segment, and in 2006, contributed approximately 60% of the global sales (587 million units). We expect feature phones to continue to be 60% to 65% of global shipments going forward.

Q3 Results and Outlook; Royalties Grow, While Services Lag

On November 14, 2008, Intrinsyc Software reported its Q3/08 financial results. The quarterly results were inline with our expectations, but the Company lowered its fiscal outlook for Q4/08 based on its engineering services business seeing some cancellations in Q4 (Motorola/Symbian and Nokia/Symbian) and will likely see a slowdown in 2009. From a long-term perspective however, we continue to believe that the Company will reach cash flow positive by Q4/09 or sooner, and penetrate its target markets through its lower cost, fully featured mobile operating system, the Soleus[™] OS. The balance sheet remains solid with US\$20M in cash and no debt, and should reach a trough level of ~\$10M by the Q4/09 cash flow turning point.

	Actual	Hay	wood	Conse	nsus
US\$	Results	New	Old	Current	3-Mths
Q3/2008A					
Revenues	7.9M		7.8M	7.8M	8.5M
EBITDA	-3.9M		-5.4M	-5.8M	-5.9M
adj. EPS	-0.04		-0.04	-0.04	-0.04
Q4/2008E					
Revenues		6.0M	7.3M	7.8M	9.0M
EBITDA		-4.5M	-4.4M	-4.4M	-5.0M
adj. EPS		-0.03	-0.03	-0.03	-0.03
2009E					
Revenues		29.8M	49.4M	42.0M	56.4M
EBITDA		-6.1M	-3.6M	-9.2M	-6.3M
adj. EPS		-0.06	-0.04	-0.08	-0.05
2010E					
Revenues		40.1M	69.8M	57.4M	72.3M
EBITDA		2.2M	12.9M	3.9M	12.1M
adj. EPS		-0.01	0.06	-0.01	0.01

Below we summarize the Company's current financial results and future expectations:

Intrinsyc has secured three SoleusTM software license agreements (SLA) this year, one with Samsung Semi, one with an unnamed personal navigation device (PND) vendor (Mitac/TomTom??), and one with GPS Technologies Company (GPS-E) for its new SoleusTM





Transit product. We expect the Company to deliver one-more Soleus[™] SLA before year-end. Below is a graph of our new cash flow from operations:



Intrinsyc's Cash Flow from Operations (Excl. Non-Cash Working Capital)

The Company disclosed that its sales are largely from European customers, with U.S. customers following closely. The three largest customers of Intrinsyc accounted for ~55% of its total revenues during Q3/08, down from 58% in Q2/08. We expect the diversity expansion to continue in Q4/08 as Soleus[™] revenues ramp and Asia-based revenues grow. The majority of this quarter's revenues are attributed to Symbian engineering services (recall, Intrinsyc is North America's only North American Accredited Symbian Competence Center), and its newly acquired Destinator SLA revenue stream. Soleus[™] royalties which began mid-September, will represent a more meaningful portion of revenues in Q4/08, and will likely continue to ramp throughout 2009.

The decrease in Q4/08 guidance is due to lower revenue growth assumptions in the engineering services business. The Company typically has a 3-6 month period from the contract signing to the project completion. We expect the Symbian segment to be affected the most from the economic uncertainty and the recent Nokia acquisition. This is a temporary setback for the Company, as we expect the SoleusTM revenues to represent the largest opportunity over the next couple of years.

On November 14, 2008, Nokia publically announced its preliminary 2009 mobile handset forecast. Nokia guided to a decrease in global mobile handset growth Y/Y from 2008, primarily stemming from the global economic recession. Intrinsyc stated that it had contracts from Motorola and Symbian (now owned by Nokia) deferred and cancelled, influencing its engineering services revenues.

To compensate for the lowered guidance, Intrinsyc has begun to implement cost-cutting measures. This quarter was an anomaly for operating expenses (OPEX) simply because Intrinsyc acquired the full work force of Destinator, and had one-time write-off expenses. The Company completed and booked all acquisition write-offs in Q3/08, and we expect to see lower OPEX going forward. From a cash-burn perspective, we expect a US\$1.2-1.5M monthly burn-



Source: Haywood Estimates, Company Data



rate (on a FCF basis) excluding top-line growth. We could see further headcount reductions in the near-term to get us to cash flow positive sooner.

The resignation of Ms. Glenda Dorchak came as a surprise, but we expect the Company to remain resilient under the existing senior management team (which ironically Glenda hired). The interim CEO, Mr. Tracy Rees, played a pivotal role in the existing Soleus[™] signings and we expect his channel contacts and industry experience to help close further deals. We believe that the transition to interim CEO will be smooth and result in minimal disruptions to the Company's operating performance.

Overall, the macroeconomic conditions appear to have a negative impact on Intrinsyc Software's engineering services division and we attempt to take a conservative stance in our target-price adjustment by lowering our forecasted revenues appropriately. We believe that the lower revenues reflect minimal growth assumptions and do not reflect the sizable opportunity for Soleus/Destinator once the economy improves. We maintain our SECTOR OUTPERFORM rating and lower our target price to \$0.65 (from \$1.10).

Valuation

From a valuation perspective, Intrinsyc is trading at a discount to the Haywood Global Mobility Software Universe based on our CY2009/CY2010 estimates (EV/Sales: 2009: -0.3x versus 1.4x, 2010: -0.2x versus 1.2x). Our DCF-based target of \$0.65 is based on a 10% discount rate and a terminal 10x EV/EBITDA multiple.

Haywood Glob	oal M	lobili	ity S	Soft	wa	re U	nive	erse																			
CANADA TECHNOLOGY Small Cap - Software/Services	Ticker	Trdg Curr	Local I 18-Nov		Pot. Return	% of 5 Low		Mkt. Cap. (US\$mm)	Ma 1-day	arket Indio 7-day	cators (R 30-day) YTD	Revenue CY08E		180-day CY08E		P/E CY08E C		EV/Sa CY08E		EV/EB CY08E (Headcour CY08E C		Cash per Share
Constellation Software Inc. SXC Health Solutions, Corp. Absolute Software Corporation Corel Corporation Logibec Groupe Informatique Ltee Intermap Technologies Corp. MKS Inc. Bridgewater Systems Corporation 20-20 Technologies Inc. Bridgewater Systems Corporation 20-20 Technologies Inc. GuestLogix Inc. Betzberg Technologies Inc. GuestLogix Inc. GuestLogix Inc. Hartinsyc Software International I Timmersive Media Corp. Brainhunter Inc. Zaio Corp. Iseeemedia Inc.	TSX-CSU SXCI TSX-ABT TSX-CRE TSX-LGI TSX-LGI TSX-IMF TSX-MKX TSX-PTS TSX-WTK TSX-WTK TSX-WTK TSX-SWT TSX-CS TSX-VECS CDX-CSGIS CDX-CSGIS CDX-CSGIS CDX-CSGIS CDX-CSGIS TSX-VEMG TSX-VEMG	NR CAD NR USD NR CAD NR CAD	25.02 15.44 2.84 5.00 15.49 2.00 1.13 0.44 2.35 2.43 2.40 0.18 2.13 0.65 0.32 0.32 0.32 0.32 0.36 0.19 0.43 0.07	2.70 0.75 2.00 NA NA 0.60 NA	32% 24% 158% 147% 206% 283% 283% 124% 124% 297% NA 201% 1082% 241% 456% NA 700% NA	111% 157% 103% 116% 131% 109% 142% 122% 100% 122% 100% 122% 100% 122% 107% 138% 146% 138% 250%	85% 89% 14% 69% 18% 58% 10% 47% 44% 34% 34% 34% 34% 36% 29% 23% 23% 23% 23% 23% 23% 36% 30%	432 371 105 124 75 46 53 59 45 37 16 26 29 7 18 16 11 11 7 4 3 3	1% 4% -5% 0% 11% -3% -9% 2% 0% 0% 0% 0% -9% 3% -9% 3% -20% 10% 0% 5% 0% 5% 0%	-2% 5% -22% 0% 11% -5% 1% 2% 2% 0% 4% 2% 0% 4% -13% -74% -6% 0% -74% -3% -3% -3%	11% 23% -16% 3% -22% -19% -25% -12% -5% -5% -7% -58% 5% -33% 20% 15% -39% -17% 0%	-14% 4% -76% -24% -38% -52% -19% -47% -52% -41% -25% -86% -64% -60% -30% -82% -61%	-1% 6% -85% -30% -81% -2% -55% -63% -51% -51% -33% -77% -59% -43% -59% -35% -55% -86%	330 851 38 243 62 35 67 74 66 34 72 39 NA 8 25 3 19 7 NA NA 7 NA	423 1,206 53 247 NA 35 72 103 68 42 NA 46 NA 11 25 8 30 11 25 8 NA NA NA	9% NMF -4% 0% NMF -1% NMF -1% NMF -1% NMF -1% NMF NMF NMF NMF NMF NMF NMF	NMF -14% 7% NMF -1% -17% NMF -17% NMF -14% -14% -14% NMF NMF NMF NMF NMF NMF NMF	8.9 27.3 NMF 2.9 17.3 NMF 7.4 NMF 0.24.8 NMF NMF NMF NMF NMF NMF NMF NMF NMF NMF	7.5 20.6 NMF 2.8 NMF 8.8 NMF 7.8 10.8 NMF 7.4 NMF 4.6 5.4 NMF 8 NMF 7.4 NMF NMF NMF NMF NMF	1.4 0.4 1.6 0.9 2.3 1.1 0.5 0.7 0.5 0.7 0.5 0.1 NMF 3.5 0.1 NMF 4.1 0.4 NMF NMF NMF NMF NMF	1.1 0.3 1.1 0.9 NMF 1.1 0.5 0.2 0.7 0.3 NMF 1.4 NMF 1.4 NMF 1.4 NMF NMF NMF NMF NMF NMF NMF NMF	8.2 9.5 NMF 4.6 NMF 4.2 NMF 4.3 8.7 7.4 NMF NMF NMF NMF NMF NMF NMF NMF	6.9 7.0 NMF 3.9 NMF 3.1 4.3 3.8 2.8 NMF NMF 3.4 NMF 5.3 1.4 NMF NMF NMF NMF NMF NMF	1,200 429 217 1,110 430 875 310 84 530 204 618 335 95 25 174 NM NM NM 250 NM NM NM 37	0.28 1.98 0.17 0.22 0.14 0.04 0.22 0.88 0.12 0.12 0.12 0.12 0.12 0.12 0.12 0.14 NA NA NA NA	0.35 2.81 0.24 0.22 NA 0.04 0.23 1.22 0.13 0.21 NA 0.17 NA NA NA NA NA NA	1.10 2.14 1.08 1.44 0.22 0.89 0.23 0.22 0.41 1.38 0.81 0.22 1.24 0.06 0.19 0.08 0.10 0.45 0.01 0.19 0.02 0.07
ZipLocal Inc.	TSXV:ZIP	NRCAD	0.01	0.30	2900%	200%	4%	Mean Median	0% -2% 0%	-50% -7% -2%		-90% -47% -52%		4 95% 34%	41% 24%	-10%	-12% -5% -6%	NMF 16.1x 13.1x	NMF 8.4x 7.5x	0.2 1.1x 0.5x	0.1 0.6x 0.5x	0.2x	0.5 3.8x 3.8x	407 310	0.35 0.17	0.55 0.23	0.0 0.5 0.2

Source: Haywood Securities, Capital IQ (* Haywood Covered Company)







Distribution

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Ticker	Company	1	2	3	4	5	6	7	8
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Rating Distribution June15, 2008 - September 15, 2008



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